

Business/Business Management N4/N5

Why take this course?

The purpose of these business courses is to highlight the way in which organisations operate and the steps they take to achieve their goals. You will use real-life contexts to achieve this.

By studying the course you will develop:

- knowledge and understanding of the ways in which society relies on business to satisfy its needs
- understanding of enterprising skills and attributes by exploring realistic business situations
- financial awareness through a business context
- an awareness of how external influences impact on organisations

To succeed in this course, you need...

For S4 pupils choosing this subject it is beneficial, although not absolutely essential, to have studied Business during S3. This provides a good foundation for further study in S4.

For S5/S6 pupils it is possible to take this course without previous background in the subject area but you will need to be motivated and hard-working. It will be assumed that you will regularly complete homework and keep up with class deadlines.

Course structure and content (subject to change by SQA)

The N4 Business course is comprised of 2 units:

Business in Action:

- an overview of how small businesses operate and satisfy customer needs
- an understanding of the key functional activities of small businesses

Influences on Business:

- an overview of stakeholders and internal/external influences on businesses

The N5 Business Management course is comprised of 3 units:

Understanding Business

Management of People and Finance

Management of Marketing and Operations

Course Assessment

Final Assessment N4:

Added Value Unit:

Pupils research a business and prepare a report in which they offer recommendations for the future. The research and writing up of the report are completed in class time.

Final Assessment N5:

Exam – (2 hours) - 90 marks

Assignment (in class time, externally assessed) - 30 marks

Pupils research a business and produce a proposal to improve its effectiveness.

Where might this course take me?

H Business Management is available as progression from N5.

The courses introduce you to the dynamic, changing, competitive and economic environment of industry and commerce. You will be able to relate your learning to the world around you.